

November 4, 2010



ChapmanHarvey
ARCHITECTS, INC.

RE: Southwest General Contractors

Dear Selection Committee:

I write this letter to share my experience with Southwest General Contractors. Since the summer of 2007, I have had the opportunity to work closely with Southwest General Contractors on numerous projects for Hereford Independent School District. Each project has dealt with tight schedules, restrictive budgets, and essential coordination with the District. Southwest General Contractors has not only been able to complete all projects within the required time frame; they often finish earlier than expected and under budget as well.

It is clear from the pre-construction conference that Southwest General Contractors will manage the projects in an organized and professional manner, with client satisfaction as their primary goal. This professional attitude and construction philosophy carries through to the end of each project, and each project is managed with the same level of intensity from start to finish. I am continually impressed with the organization and leadership of Project Manager Steve Duncan, and the emphasis on quality and integrity fostered by owner Gary Purser is reflected in all those employed by Southwest General Contractors.

Southwest General Contractors continues to demonstrated time after time that they are interested in developing a team relationship with the architect and the client. To Southwest General Contractors, the project budget is not simply a goal, it is the limit, and even when client changes occur, they work to ensure that the best value is afforded the client. Most importantly, their method of project management based on integrity has allowed them on several occasions to return unspent construction dollars to the District at the end of the project; not because they are required to, but because they believe it is the right thing to do.

My experience with Southwest General Contractors is always a positive one. They work hard to please the client, they are always professional, and they always hold the clients' best interests as the priority. I would not hesitate to work with them again if given the opportunity. I am sure that they apply the same philosophy and attitude to all their projects, and I believe that if you select Southwest General Contractors for your project you will be pleased with the results.

Sincerely,



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