



## LEFORS INDEPENDENT SCHOOL DISTRICT

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209 East 5<sup>th</sup> Street – Box 390  
Lefors, Texas 79054  
(806) 835-2533

August 5, 2009

Dear Mr. Purser,

I have just felt compelled to write you this letter on my complete satisfaction on the remodel project your company has done for us. You and your staff were well aware of the anxiety, fear, concern, and even uneasiness about the management of this project. Lefors is a small town, and the district had gone through a lot of mismanagement of facilities and funds for the past 10 years. There was a feeling of mistrust from the community, which was certainly warranted from past administrations.

As a brand new superintendent, it was crucial to my future that this project turned out excellent. It was evident that the future sustainability of the school and even possibly the town rested in our quest to improve facilities and therefore maintain student enrollment. The town made a leap of faith and passed a \$2 million Bond within the first 6 months of my tenure with the district. The die was cast and we were committed financially to make drastic improvements to our district; from the sewer to the roof. Our infrastructure was falling in around us. Also, our students and teachers have had to suffer with subpar materials, facilities, technology, transportation, and leadership.

When we began the planning phases and chose Lynn Ramsey as our consultant, we had heard all of the horror stories associated with the construction business. Our school board members had previous bad experiences. Several companies talked to us about doing all phases of design and construction all under one roof. This scared us. We hired DPK Architects along with Lynn. I will not forget the day we opened the bids. Garrett Pendergrast with DPK gave me a sigh of relief when your company Southwest General Contractors had the low bid. He said that SWG was a good company. My anxiety subsided a little. My anxiety was completely taken away when our school's reunion on July 4, with more than 300 ex-graduates of Lefors High School attending, was a huge success partly because of the dedication and commitment by Steve Duncan and Mike Ledbetter and his crew to have our campus ready for this important event.

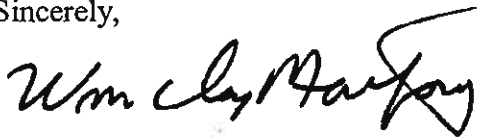
The success of a company always rests on the professionalism, knowledge, and leadership of the supervisors and managers. Mr. Purser, this is the area that separates your company from the rest. Mike Ledbetter and Steve Duncan are class gentlemen. I am amazed at Mike's and Steve's knowledge of the scope and detail of every facet of

this job. They have been quick to deal with problems, and quick to resolve them. I have a tremendous trust in both of them. When I as the client was not happy, it was taken very seriously. I never felt patronized. In our weekly meetings, honest was the policy. Communication was clearly established. Expectations for sub-contractors are clearly communicated. The relationship between SWG and Mr. Ramsey is highly productive and respected by all parties.

I will speak for the Board of Trustee's and say that we are extremely happy with the work performed on our campus. We are extremely happy with the professionalism and communication demanded by your company. We are pleased enough to go to voters in November and ask for issuance of an additional \$2 million in bonds to complete Phase II and begin Phase III of our Remodel Project with the dream of Southwest General Contractors will still remain as OUR construction management team.

Please use me as a reference in any of your company's endeavors. I will consider it an honor to be a spokesman for your company. I have already mentioned your company to several of my colleagues. If you need anything please call me.

Sincerely,

A handwritten signature in black ink that reads "Wm. Clay Montgomery". The signature is written in a cursive, flowing style.

Wm. Clay Montgomery, Superintendent  
Lefors ISD